



FASHION & TAILORING SOLUTION BOOKLET

Ubinios for Fashion & Tailoring

One connected platform for measurements, orders, workshop production, tailor pay
and books

Never lose a measurement, miss a due date or overpay for a stitch again

CONFLUENCEBITS

People · Pay · Sales · Stock · Books — one platform for Nigerian business

Table of Contents

PART I	Introducing UbiniOS Fashion & Tailoring	3
01	About UbiniOS	4
02	The Challenge	4
03	Our Solution	5
04	Core Value Proposition	5
PART II	Platform Capabilities	6
05	Key Modules	7
PART III	The Connected Business	11
06	The Connected Workshop	12
07	Customer 360°	13
08	Built-in Workshop Controls	13
09	Dashboards & Management Visibility	14
PART IV	Business Value	15
10	Business Benefits	16
11	Who Is It For?	17
12	Key Users	17
PART V	Security, Integration & Delivery	18
13	Security & Access Control	19
14	Integration	19
15	Why UbiniOS?	20
16	Implementation & Support	21
PART VI	What's Next & Vision	22
17	Coming Next	23
18	The UbiniOS Difference	24
19	Our Vision	25
20	Closing Message	25
21	Contact	26

PART I

Introducing UbiniOS Fashion & Tailoring

About UbiniOS, the problems fashion houses and tailoring workshops face every day, and the platform built to solve them.

01 About Ubinios

Ubinios is a business operating platform built in Nigeria for Nigerian businesses. It brings people, payroll, sales, stock, operations and books into one connected system, so an owner can see and control the whole business from one place.

Ubinios is built and supported by **ConfluenceBits**. Our products are designed around how Nigerian businesses actually run: several branches, an owner who cannot be everywhere at once, cash at the till, staff paid weekly or monthly, and tax and pension rules that keep changing.

Ubinios Fashion & Tailoring is the fashion edition of the platform. It adds a customer measurement book, orders tracked garment by garment, your own workshop stages, deposits and balances, customer fabric custody, ready-to-wear production and weekly piece-rate pay to the core of Ubinios: people, payroll, point of sale, inventory and accounting.

02 The Challenge

A fashion house runs on hundreds of small promises: a measurement taken, a due date given, a deposit received, a customer's fabric kept safe, a tailor paid for each piece. In many workshops these promises live in exercise books, WhatsApp chats and the memory of one trusted person. This can result in:

- Lost or outdated measurement cards
- Garments cut from the wrong measurements
- Orders that miss the customer's event date
- No clear view of which garment is with which tailor
- Garments released before the balance is paid
- Disputes over how many yards of fabric the customer brought
- Customer fabric that goes missing in the workshop
- Tailors paid for work that was sent back
- Weekly piece-rate pay worked out by hand
- Deposits and balances that never reach the books

THE BOTTOM LINE

A growing fashion business needs more than an order book and a tape. It needs every customer, garment, yard and naira tracked from measurement to collection, in one system.

03 Our Solution

UbiniOS Fashion & Tailoring

UbiniOS Fashion & Tailoring replaces the measurement book, the order notebook and the weekly pay sheet with one connected system. Staff measure customers on a phone, step by step. Each order is tracked garment by garment through the stages your workshop actually uses. Deposits and balances are recorded as they come in, and a garment cannot leave the shop with money owed unless a manager approves it.

Approved work feeds each tailor's weekly piece-rate pay, which goes to payroll in one step. Orders and payments flow into the accounts automatically.

IN SHORT

One platform. Every customer, every garment, every stitch accounted for.

04 Core Value Proposition

UbiniOS Fashion & Tailoring enables you to:

Remember Every customer's and every wear- er's measurements, kept forever with full history.	Track Every garment from cutting to col- lection, on one work board.	Control No release with money owed, no double payment, no work paid twice.
Protect Customer fabric logged with de- clared and measured lengths and photos.	Pay Fairly Tailors paid per approved piece, sent to payroll each week.	Grow Bespoke and ready-to-wear on the same platform, across branches.

PART II

Platform Capabilities

Ten connected modules covering the daily running of a fashion house or tailoring workshop.

05 Key Modules

Ubinios Fashion & Tailoring is organised into ten modules, each covering a critical part of running a fashion business while staying fully connected to the rest of the platform.

5.1 Customer Measurement Book

Every customer's and every wearer's measurements, kept forever and ready when you need them.

KEY CAPABILITIES

- Library of 9 Nigerian garment templates (agbada, native top, sokoto, buba, gown, wrapper and more)
- 36 measurement points in tape order, each with a 'where to put the tape' hint
- Add, edit or remove templates to suit your house
- Several wearers under one paying customer
- Every re-measure saved as a new version; nothing overwritten
- Orders keep the exact version each garment was cut from
- Inches or centimetres, to the quarter-inch
- Back-date measurements copied from old paper cards
- Photo attached to a measurement
- Searchable directory by name or phone

5.2 Phone-First Measuring & Measurement Card

Measure a client on a phone, one body section at a time, and keep a clean card.

KEY CAPABILITIES

- Step-by-step flow: who and what, then one step per body section, then review
- Starts from the last measurements, or fresh
- Add a new wearer on the spot
- +/- buttons in quarter-inch or half-centimetre steps
- Open straight from a garment on an order
- Printable card that highlights changes since the last visit
- Copy the card as text to paste into WhatsApp

5.3 Orders & Garment Tracking

One order per customer visit, tracked garment by garment.

KEY CAPABILITIES

- Numbered orders (ORD-000123)
- Registered customer or walk-in name
- Due date, event date, Normal or Rush priority
- Several garments per order, each with its own wearer and price
- Customer's fabric or shop fabric per garment
- Linked measurements and photos per garment
- Amendments after delivery tracked against the original garment
- Order status worked out from the garments, never typed by hand
- Filters for due within 10 days, by customer and by tailor

5.4 Workshop Stages, Work Board & Quality Check

Your workshop's own process, with every hand-off recorded.

KEY CAPABILITIES

- Define your own stages: rename, reorder, switch off
- Seven standard stages from Cutting to Packaging
- Six ready-made stage sets (Small shop, Native wear, Corporate, Bridal, Uniforms, Whole garment)
- Work board: Assigned, In progress, Submitted, Approved or Rework
- Assign each garment stage to a named tailor
- One open job per garment per stage
- Approving the final quality check marks the garment Ready
- Rework records whose fault it was: tailor, measurement or customer change

CONTROL

Only staff with approval rights can approve or send back work, and only active employees can be given work.

5.5 Deposits, Balances & Collection Control

Never release a garment without knowing what is owed.

KEY CAPABILITIES

- Record deposits, balances and refunds by cash, transfer or card
- Payments are permanent and cannot be edited
- Unpaid, Part-paid or Paid calculated automatically
- Order discount as naira or percentage with a live preview
- Total, Paid and Balance due on every order
- Payments cannot exceed the balance
- Refunds cannot exceed what was paid
- Each order linked to its accounting invoice

RELEASE CONTROL

A garment with money owed cannot be handed over. A manager can override only by typing a reason, and the release and balance are recorded.

5.6 Customer Fabric Custody & Fabric Stock

Settle yardage arguments and protect the customer's cloth.

KEY CAPABILITIES

- Log customer fabric against an order
- Declared length versus length measured with the tape
- Photos of the fabric on receipt
- Status: In store, In factory, Consumed, Part returned, Returned, Lost
- Customer fabric kept separate from shop stock
- Default price and fabric yardage per garment type
- Shop fabric in inventory with branch stock and reorder alerts
- Fabric-usage report: estimated, used and offcuts by cutter

5.7 Ready-to-Wear Production & Machines

Make stock garments in batches and cost them properly.

KEY CAPABILITIES

- Production batches for a finished item, quantity and branch
- Batches blocked if fabric on hand is not enough
- Completing a batch takes fabric out of stock and adds finished garments in one step
- Cost per garment calculated on completion
- Several tailors per stage with pieces each
- Finished, priced items appear automatically in UbiniPOS
- Machine log: operator, start and end, stitch count, linked job

Machine use not linked to a job is flagged, a common sign of private work on company machines.

5.8 Piece-Rate Pay into Payroll

Pay tailors exactly for approved work, every week.

KEY CAPABILITIES

- Rate card per garment type, and per stage if you choose
- Rates dated from a start day; old rates kept
- Rate locked when work is assigned
- Weekly pay screen: pieces and amount per tailor
- Only approved work counts; rework is not paid twice
- Ready-to-wear piecework included
- Close the week and send to payroll in one step
- Week locked once sent

BUSINESS BENEFIT

Salaried staff receive piece work as an addition to their normal pay. Casual tailors are paid through a weekly wage run. Anyone payroll cannot match is held for review, never dropped.

5.9 Workshop Alerts & Owner Digest

The owner hears about problems before the customer complains.

KEY CAPABILITIES

- Overdue orders: warning the day after the due date, critical after 7 days
- Ready garments not collected after 14 days
- Customer fabric held for more than 60 days
- Machine sessions not linked to a job
- One alerts screen with acknowledgement
- Daily owner email digest
- Morning brief email at 07:15

5.10 Setup, Team & Connected Modules

Tailoring switches on with your business type and connects to the rest of UbiniOS.

KEY CAPABILITIES

- On by default for Fashion & Tailoring businesses
- Fourteen tailoring permissions for custom roles
- Tailors come from the employee list in UbiniPeople
- Starter tailor job profile with performance measures
- Every order becomes an invoice in UbiniBooks; payments sync both ways
- Ready-to-wear sold through UbiniPOS
- Demo workshop with 90 days of sample data for training

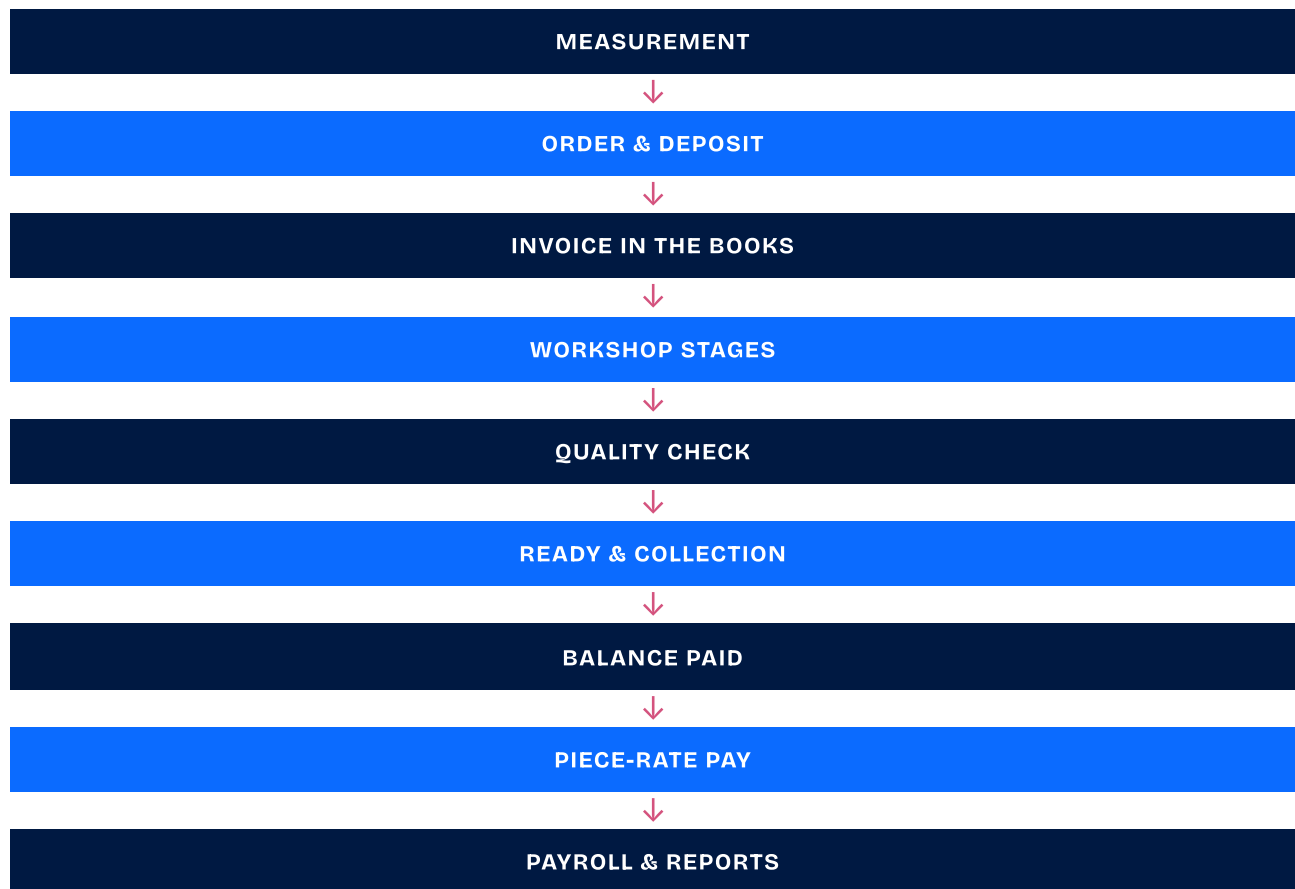
PART III

The Connected Business

How the modules work together so one action updates everything that depends on it.

06 The Connected Workshop

The real strength of UbiniOS Fashion & Tailoring is how the modules connect. For example:



A measurement links to the garment cut from it. The deposit creates the invoice. Approved stages build each tailor's weekly pay, and the balance is checked before the garment leaves the shop.

07 Customer 360°

Every customer has one consolidated record. Front desk and management can see:

- Every wearer under the customer
- Current and past measurement versions
- All orders and their status
- Each garment's stage and tailor
- Due dates and event dates
- Deposits, payments and balance owed
- Fabric the customer brought, and its status
- Amendments after delivery
- The linked invoice
- Ready garments awaiting collection

RESULT

Less searching. Faster answers. Customers who feel remembered.

08 Built-in Workshop Controls

UbiniOS Fashion & Tailoring is designed around the ways time, fabric and money go missing in a workshop:

- No release with balance owed without a reason
- Payments and refunds that cannot exceed the order
- Permanent payment records
- Rework fault recorded against tailor, measurement or customer
- Rework never paid as new work
- Rates locked at assignment
- Pay week locked once sent
- Fabric declared versus measured
- Fabric batches blocked without stock
- Private machine use flagged

Every action records who did it and when, which protects good tailors as much as it exposes problems.

09 Dashboards & Management Visibility

Owners should not have to walk the workshop floor to know where every garment is.

UbiniOS gives decision-makers live screens and daily summaries.

Owner and management reports answer questions such as:

- Which orders are due in the next 10 days?
- Where is each garment right now, and with whom?
- Which orders are overdue?
- Which ready garments have not been collected?
- Who finished the most pieces, and whose work is sent back most?
- Is fabric being used as estimated?
- What do I owe each tailor this week?
- Which customers still owe money?
- What needs my attention today?

MANAGEMENT ADVANTAGE

The tailor scoreboard shows output, earnings and rework by tailor, so recognition and correction are based on facts.

PART IV

Business Value

What changes for the owner, the managers and the staff who use it every day.

10 Business Benefits

Every Measurement Kept

Full history per wearer, so repeat orders start from the right numbers.

On-Time Delivery

Due dates, rush flags and overdue alerts keep events from being missed.

No Money Walks Out

Garments with a balance cannot leave without a manager's recorded reason.

Fair, Fast Tailor Pay

Piece-rate pay from approved work only, sent to payroll in one step.

Fabric Accountability

Declared versus measured length and photos settle disputes.

Quality You Can Measure

Rework tracked by cause and by tailor.

Books Without Re-keying

Orders and payments flow into the accounts automatically.

Ready-to-Wear Ready

Batch production, costing and POS sales on the same platform.

Room to Grow

Add branches, staff and new collections without changing systems.

11 Who Is It For?

UbiniOS Fashion & Tailoring is designed for:

- Bespoke fashion houses
- Tailoring workshops with several tailors
- Native wear and agbada specialists
- Bridal and occasion wear houses
- Uniform and corporate wear makers
- Houses running bespoke and ready-to-wear together

12 Key Users

Each person sees only what their role needs:

Owner / Creative Director

Orders, alerts, scoreboard, fabric usage, weekly pay and financial reports.

Workshop Manager

Assigns and approves work, manages stages, rates and the pay week.

Front Desk

Measurements, orders, deposits, balances and collections.

Cutters & Tailors

Their work board: assigned, in progress and submitted jobs.

Production Lead

Ready-to-wear batches, machine sessions and fabric stock.

Accountant

Invoices, receivables, journals and financial reports in UbiniBooks.

HR & Payroll

Tailor records, attendance and payroll in UbiniPeople and UbiniPayroll.

Administrator

Users, custom roles, permissions and branch access.

PART V

Security, Integration & Delivery

How your information is protected, what UbiniOS connects to, and how we get you live.

13 Security & Access Control

Your business information, your staff records and your numbers are sensitive. UbiniOS is built with access control and accountability at its core, not added later.

- Secure central sign-in (OAuth 2.0 with PKCE)
- Two-factor authentication with recovery codes
- Role-based access with fine-grained permissions
- Custom roles built around your own team
- One login across several businesses, each kept separate
- Every request checked against the business it belongs to
- NIN, BVN, TIN and bank account numbers stored encrypted
- Password-protected PDF payslips (employer option)
- Approval workflows and maker-checker on money-related actions
- Bank-detail changes always need a second approval
- Records of who did what, and when
- Time-limited, reason-logged support access for UbiniOS staff
- Staff restricted to their assigned branches

Roles, approval limits and approval chains are configured to suit each business.

14 Integration

UbiniOS is the operating centre of your business. Its own modules are already connected to each other, and it connects to the outside services your business relies on:

- Paystack for subscription billing
- Bank payment files for salaries, with bank confirmation upload
- Bank statement import (CSV) and reconciliation
- Accounting journal export for QuickBooks, Sage and Xero
- Statutory files for LIRS, FCT-IRS, PenCom, FMBN, NSITF and FIRS
- Email delivery of payslips, invoices, statements and digests
- In-app notifications with live updates

Inside UbiniOS, people, payroll, point of sale, operations and accounting are already connected, so information entered once flows to every module that needs it.

15 Why Ubinios?

Built for Nigerian Fashion

Agbada, buba, sokoto and wrapper templates, not a generic order form.

Integrated, Not Fragmented

Measurements, orders, workshop, pay and books share one record.

Your Process, Not Ours

Define your own stages and rates.

Controls First

Release control, locked rates and permanent payment records are built in.

Local Understanding

Built in Nigeria for Nigerian customers, staffing and tax rules.

Grows With You

From one workshop to several branches and a ready-to-wear line.

16 Implementation & Support

We work with you from the first conversation to the day your team runs on UbiniOS, and after.

Implementation

- Business process review
- Setup of branches, roles and permissions
- Approval limits, alert thresholds and recipients
- Staff import from our Excel/CSV template
- Opening balances for accounts and payroll
- User setup
- Go-live support
- Measurement templates, workshop stages and piece rates configured

Training

- Owner and administrator training
- Departmental training
- End-user training
- Practice on a sample business before go-live

Post-Implementation Support

- Support by email
- Updates delivered automatically in the cloud
- System monitoring
- Troubleshooting
- Continuous improvement from customer feedback

PART VI

What's Next & Vision

What we are building next, the change UbiniOS makes, and how to get started.

17 Coming Next

These capabilities are on the UbiniOS Fashion & Tailoring roadmap. They are **not** available today.

WhatsApp 'Order Ready' Messages

Automatic message to the customer when every garment is ready.

Printable Job Cards & Receipts

Printed job card for the workshop and receipt for the customer.

Fitting Appointments

Fitting dates and a workshop calendar.

Customer Order Tracking

A link customers can open to see their order's progress.

Fabric Cuts on Bespoke Orders

Shop fabric deducted from stock when cut for a bespoke order.

Adjustable Alert Limits

Set your own overdue, collection and fabric-holding days.

OUR PROMISE

Everything in Parts II to V of this booklet is available in UbiniOS today. The items on this page are on our roadmap and are clearly marked as such. We will not sell you a feature that does not yet exist.

18 The UbiniOS Difference

FROM Measurement books	→	TO Versioned digital measurements
FROM Asking who has the garment	→	TO Live work board
FROM Releasing on trust	→	TO Balance-checked collection
FROM Arguing about yards	→	TO Declared versus measured fabric
FROM Hand-written pay sheets	→	TO Piece-rate pay to payroll
FROM Missed event dates	→	TO Overdue alerts

19 Our Vision

VISION

To give every Nigerian fashion house the systems of a large brand, so creative businesses can grow without losing control of customers, craft or cash.

20 Closing Message

Run Your House Like a Brand

Fashion is creative work, but a fashion business runs on details: measurements, dates, fabric and money.

Owners need a system that remembers every customer, follows every garment and pays every tailor fairly, without adding paperwork.

By bringing measurements, orders, workshop stages, collections, fabric, production, piece-rate pay and accounting into one platform, UbiniOS Fashion & Tailoring helps houses deliver on time, protect their margins and grow with confidence.

UbiniOS

Every customer. Every garment. Every stitch.

21 Contact

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For product demonstrations, implementation enquiries and partnership opportunities, contact ConfluenceBits.